



jobsider.ai

AI pre-screening. Automated.



**HR-TECH TOOL ENABLING
SKILL-BASED HIRING
FOR NON-MANAGEMENT EMPLOYEES
WORLDWIDE**



Key Highlights 2024

- The Fastest Growing Pre-Screener in CEE region
- Proprietary AI (EULA bound) Built In-House with HR Focus

- Raising 1 mil € to reach CEE dominance and 200k/MRR
- 250k commitment from Angel Investor

- Break Even Point in February 2024 after 4 month on the market
- 30 paying customers in Czech, Slovak and Poland and over 200 clients in pipeline
- Traction in 5 month = from 0 to 12 000 pre-screenings a month

2 Co-Founders with 15 years of experience (tech expertise with Microsoft, BP, MedTronic, PDI and wide variety of QSR)

Our favourite clients



The Problem that every HR Professional has

Screening job applicants is **ineffective & time-consuming** process



First steps are crucial **for identifying** the best-fitting candidates



The Solution is jobsider.ai

Extremely fast and **automized AI screening** and evaluating by **pre-screening chat**



Our success rate is **more than 85%** of candidates screened **within first hour!**

85% +

Ethical and fair use of AI to reduce bias



Available

24/7

Did you know, that 50% of AI chat interviews are OFF working hours?

Excellent candidate experience



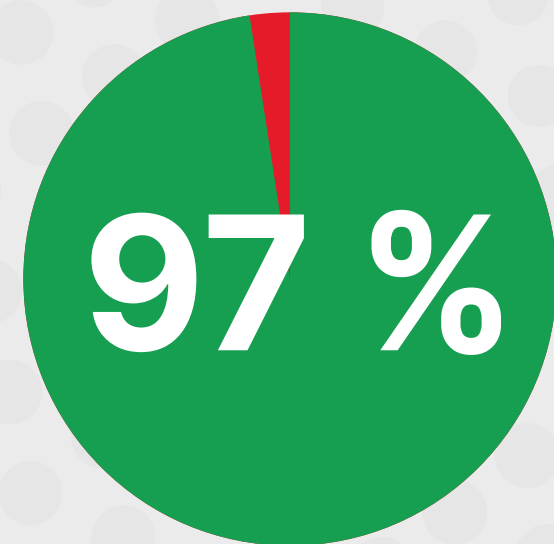


Our Business Model is **Game Changer** in **Time & Money Savings**

Screening time reduced to
couple minutes*

Traditional
pre-screening
1 373 hours

Pre-screening
with Jobsider
40 hours

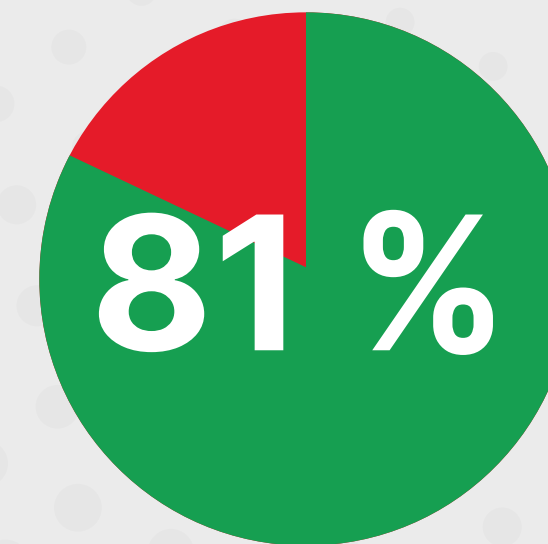


Time saved per year **

Screening cost reduced
up to **\$1** per candidate

Traditional
pre-screening
\$ 31 140

Pre-screening
with Jobsider
\$ 5 866



Money saved per year

* with ATS integration ** Case study for 100 open positions per year

Competition

South Asia



Based in Bengaluru, India
(acquired by sense in 2022).

West-Nord EU



Based in Stockholm, Sweden
(Presence in 3 countries)

USA



Based in Scottsdale, AZ, USA
(1.5B USD valuation in 2021)

4 Major Advantages of Jobsider over Competitors

Multi-language tool CEE (East Central and Eastern Europe – 10 countries)

ATS integration friendly (compatible with over 30 of the most common ATS solutions)

State-of-the-art levels of automation with proprietary AI solution

Ethical use of AI compatible with EU laws **bias free**

Founders

Miro Smelko (CTO)

15+ years in software development, tech lead on US and EU projects

Experienced tech leader and innovator



Marek Dian (CEO)

15+ years in business development, 4 successful international exits

Experienced in reaching and doing business with the Fortune 500



Advisory Board



ZANE LACKEY
General Partner at
Anderssen Horowitz
2 Exits



OLGA HYKLOVÁ
HR Impresario
Biggest Recruitment Private
Agency Owner



LUBO SMID
CEO STRV
Investor MindZero



ANDREW ELLIOT
Ex CEO Techloop
1 Exit



ROBERT BIELEŇ
VC Investor & Partner



DAVID KNOTEK
CEO & Angel Investor
New Media Group

Client Selection in Onboarding Traction

PRE-SCREENINGS
PER NOV/23

500+



NEW YORKER



innogy



Valeo

PRE-SCREENINGS
PER DEC/23

2 000+

KFC

GRAND OPTICAL



Manpower



SKUPINA ČEZ

aramark

PRE-SCREENINGS
PER JAN/24

5 000+

21 CONSULT GROUP



Coca-Cola

ERSTE BANK

PRE-SCREENINGS
PER FEB/24

8 000+



Nestlé



SOCIETE GENERALE

PRE-SCREENINGS
PER MAR/24

12 000+



manuvia
GROUP

COSTA



Adecco

Fundraising

We are fundraising 1M € in Q2/2024 to reach 200k+ € MMR in 18 months to become a global player with strong CEE market presence

To scale up and accelerate growth

- Expand in our current markets (Czechia, Slovakia, Poland)
- Roll out to connected EU markets (Hungary, Romania, Baltics)
- Introduce our solution to HQ of our existing clients (USA, UAE)
- Improve and automate customer onboarding process



**RECRUITMENT PLATFORM
OF THE YEAR**